

APPENDIX J
Portable Outboard Marine Tanks
Economic & Fiscal Impact Summary

Initial and Annual Ongoing Costs						
Component	Sub-Category	Estimated Manufacturer Cost Increase	Estimated Retail Cost Increase (+29%)	Estimated Annual Sales	Initial Cost Range	Annual Ongoing Cost Range
Tank (6-gallon)	EVOH	\$6.00	\$7.74	21,335	\$3,050,000	\$165,135
	Xenoy	\$6.00	\$7.74	21,335	\$0	\$165,135
	Platelets	\$5.90	\$7.61	21,335	\$0	\$162,383
	Flourination	\$5.77	\$7.44	21,335	\$0	\$158,735
	Sulphonation	\$0.98	\$1.26	21,335	\$0.00	\$26,882
Cap	One Way Vent	\$1.00	\$1.29	21,422	\$100,000	\$27,635
Fuel Hose	7-feet, 3/8", multi-layer	\$1.75	\$2.26	29,655	\$100,000	\$67,021
Primer Bulb	100% FKM	\$1.65	\$2.13	29,475	*\$100,000	\$62,782
	Multi-layer	\$0.90	\$1.16	29,475	*\$100,000	\$34,191
	PBT-PC	\$2.50	\$3.23	29,475	\$75,000	\$95,057

* Estimated cost of tooling based on industry provided information. New machinery not required.

Costs and Net Cost-Savings Over Life of Regulation				
Cost of Regulation	Cost Savings (\$3.50/gallon)	Net Cost Savings	ROG Reduced (lbs)	Cost-Savings (\$/lb ROG)
\$4,487,429	\$31,965,889	\$27,478,461	89,887,014	\$0.31